

Your Contact Sphere

PRACTICAL TAKEAWAY

Write down your top 3 Contact Sphere professionals — ideally people in this room or in your extended network. Schedule a 1:1 with one of them in the next two weeks specifically to map your shared client profile.

Contact Sphere partner #1

Their profession

Contact Sphere partner #2

Their profession

Contact Sphere partner #3

Their profession

Who I'll schedule a 1:1 with

Target date for the 1:1

Our shared ideal client (notes)